

Message Text

UNCLASSIFIED

PAGE 01 BONN 16453 081615Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 (ISO) W
-----073893 092331Z /46

R 081608Z SEP 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 1724
AMCONSUL DUSSELDORF
AMCONSUL STUTTGART

UNCLAS BONN 16453

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - SCHELL, INC., CINCINNATI, OH

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

EGON BOERSCH
EGONA-TASCHEN
TENTER WEG 6-8
D-5630 REMSCHEID 11
CONTACT: MR. E. BOERSCH
PHONE: 02191/60 49 1-2
TELEX: 851 3634
COMMENT: GERMAN FIRM HAS EXCELLENT SALES ABILITY
THROUGHOUT FRG AND WESTERN EUROPE, ESTABLISHED: 1912,
EMPLOYS: 20, ANNUAL SALES: DM 2.7 MILLION. FINANCIAL
REFS: DEUTSCHE BANK AG AND DRESDNER BANK AG BOTH IN
D-5630 REMSCHEID. US FIRM SHOULD GET IN CONTACT WITH
MORE DETAILED INFO ASAP.

AESULAP WERKE AG
VORMALS JETTER UND SCHEERER
POSTFACH 40
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PAGE 02 BONN 16453 081615Z

D-7200 TUTTLINGEN
CONTACT: MR. HILFINGER, MANAGER
PHONE: 07461/951
TELEX: 762608
COMMENT: COMPANY FIRST WOULD LIKE TO HAVE DETAILED OFFER
WITH CATALOG AND PRICE LIST. AESULAP, ESTABLISHED IN
1867, EMPLOYS CA. 1,500 WORKERS AND LISTS ANNUAL SALES

OF DM 104 MILLION. THIS COMPANY IS THE WORLD'S LARGEST MANUFACTURER OF SURGICAL INSTRUMENTS AND IS WELL KNOWN.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
MEEHAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 sep 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN16453
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780368-0652
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780985/aaaacsdc.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 6e7f7053-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1494793
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - SCHELL, INC., CINCINNATI, OH THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INT
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/6e7f7053-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
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